

# Kijitra

Company Deck **v1.2**

# Reprogramming Work

Kijitra metaprograms work itself so that people and AI can keep delivering results.

|          |                                                                                                      |
|----------|------------------------------------------------------------------------------------------------------|
| Company  | Kijitra, Inc.                                                                                        |
| CEO      | Taiki Ikeda                                                                                          |
| Founded  | July 21, 2026                                                                                        |
| Business | New venture and product validation and development;<br>AI-powered workflow design and implementation |

# Adding AI alone won't transform work

Delegating tasks to AI and working alongside AI are not the same thing.

Information is scattered. Decision criteria stay in people's heads. Who approves what—and how far AI can act—remains unclear. Adding AI to this setup makes existing work a little easier, but falls short of a revolution.

We need to redesign how information, decisions, permissions, approvals, execution, and learning flow—in a form that both people and AI can understand.

Kijitra redesigns the structure of work itself. We implement closed loops where results and exceptions feed into the next decision, sustaining progress. We build more than AI products: we build systems that keep delivering results.

# Two Business Lines

We build AI-led validation and improvement loops that bring out uniquely human strengths, addressing the distinct barriers to business growth and organizational productivity.

**Biz 01**

## JOINT PRODUCT VALIDATION

Shared Upside Partnership

Combine a base fee with performance incentives, turning learning into business results.

**Biz 02**

## AI OPERATIONS ENABLEMENT

AI Operation Transformation

Work alongside your team to redesign how your organization gets work done.

## Business 01 — Joint Product Validation

JOINT BUSINESS / WHAT IT IS

Biz 01

# Joint Product Validation

Business growth takes more than systems or experience. Everyone involved—even external partners—must treat the business as their own. We work toward a shared goal, sharing risks and rewards as we make decisions and take action.

Launch an MVP at minimal cost. Focus scarce time and resources on validating value, then keep testing and refining. This makes sense within a business, yet client-vendor relationships often get in the way through conflicting incentives and success criteria.

Kijitra builds teams aligned around results, starting with contracts and responsibilities. We turn promising hypotheses into reality, learn from market feedback, and act on what we discover. We keep this essential cycle moving—diligently and fast.



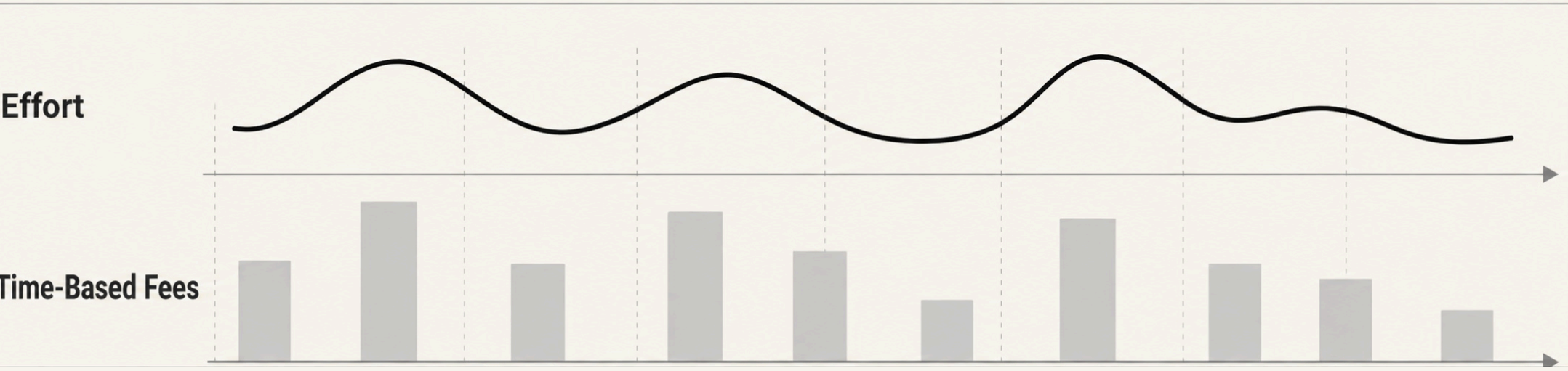
# A partnership built on shared success

We value partnerships where we share goals and work toward the same results.

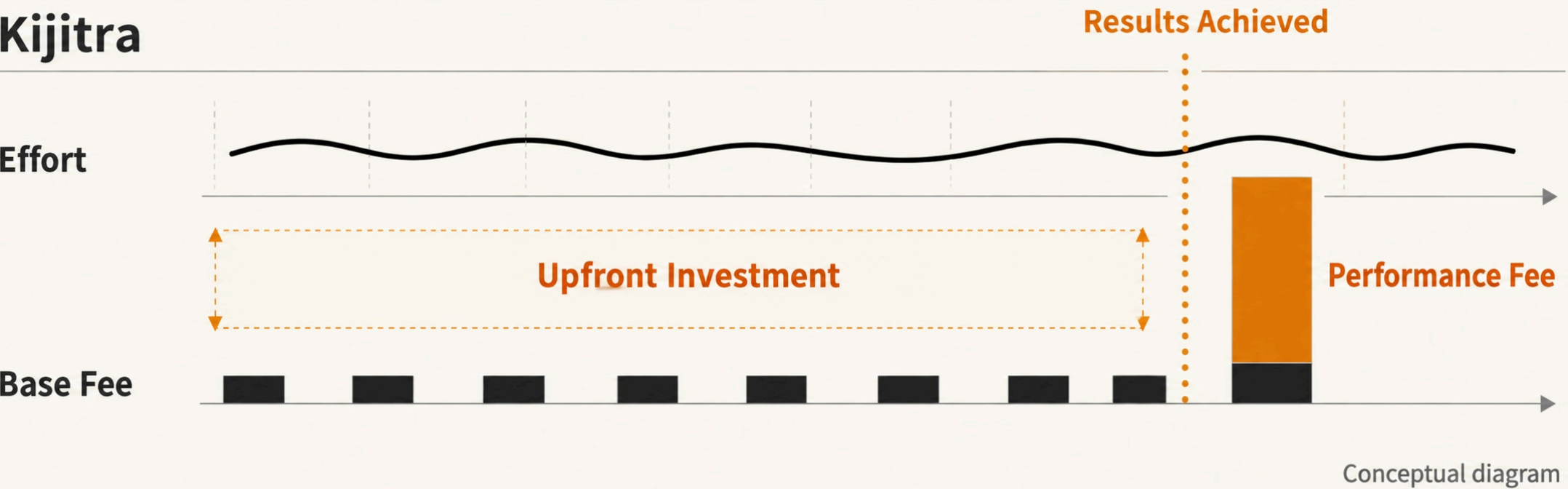
Instead of billing for hours regardless of outcomes, we combine a minimal base fee with performance-based compensation—sharing both the risks and the goals.

What matters is the results we create and what we learn, rather than the volume of work. Each insight shapes our next move as we make the best choices together.

## Traditional Time-Based Development



## Kijitra



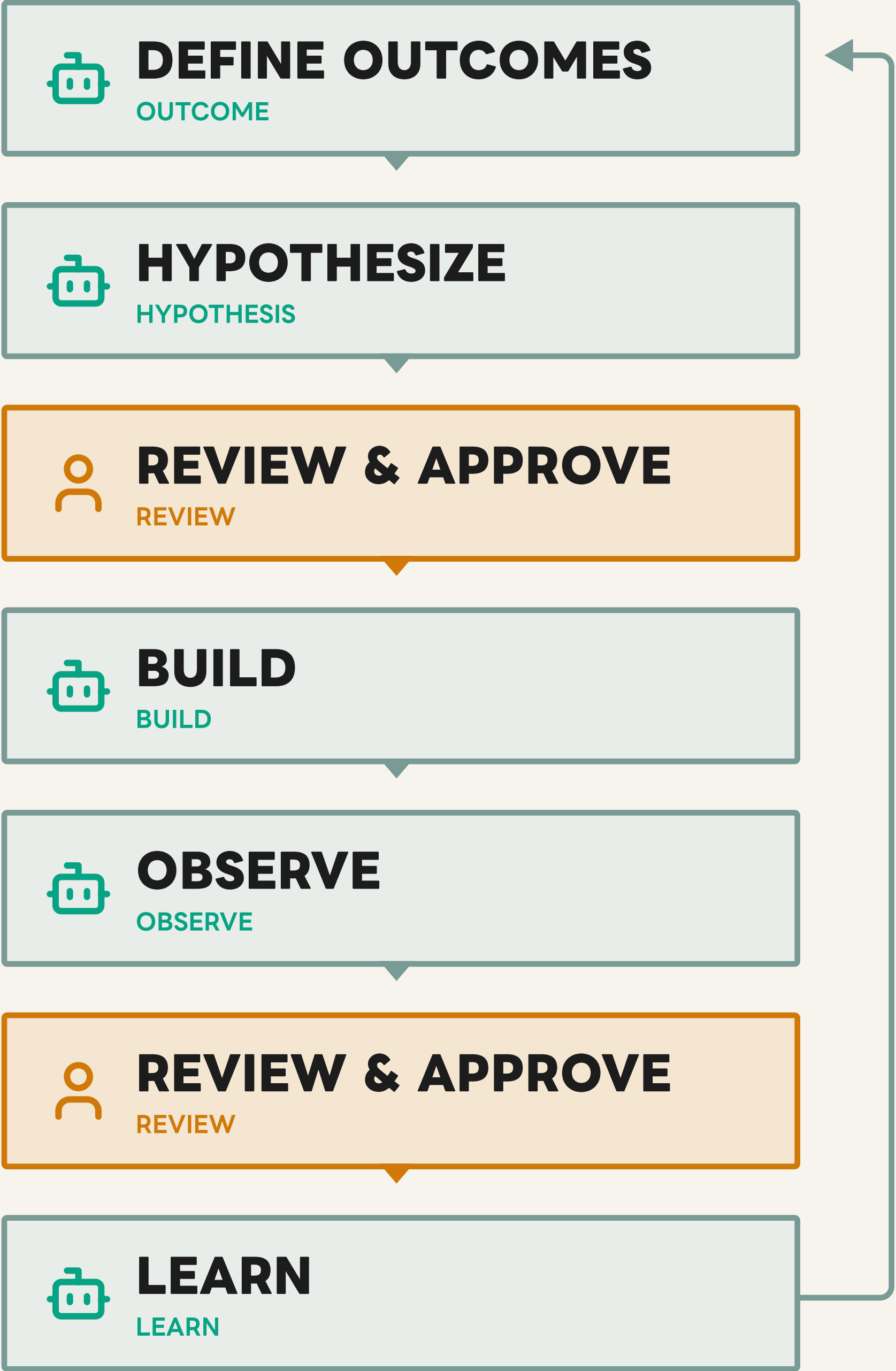
Success metrics, measurement methods, and responsibilities are agreed for each engagement.

# Design, run, and refine validation loops

Our team honed two skills in startups: testing many hypotheses quickly and using the results to improve the odds of success. With AI, we design and run market validation cycles at a pace beyond conventional expectations.

Because we share the risks, we improve our odds while limiting the cost of each failure—staying in the game until we win. We build a lean MVP fast and put systems in place to keep refining it until its value is validated.

Each cycle improves the product and the system that supports validation and iteration. We turn every action into learning, making each cycle faster and more likely to succeed.



Biz 02

# Embed AI-led workflows in your organization

We work alongside your team to understand the work and the people doing it. We turn those insights into systems where AI can operate safely and consistently. Together, these two approaches transform operations at their core.

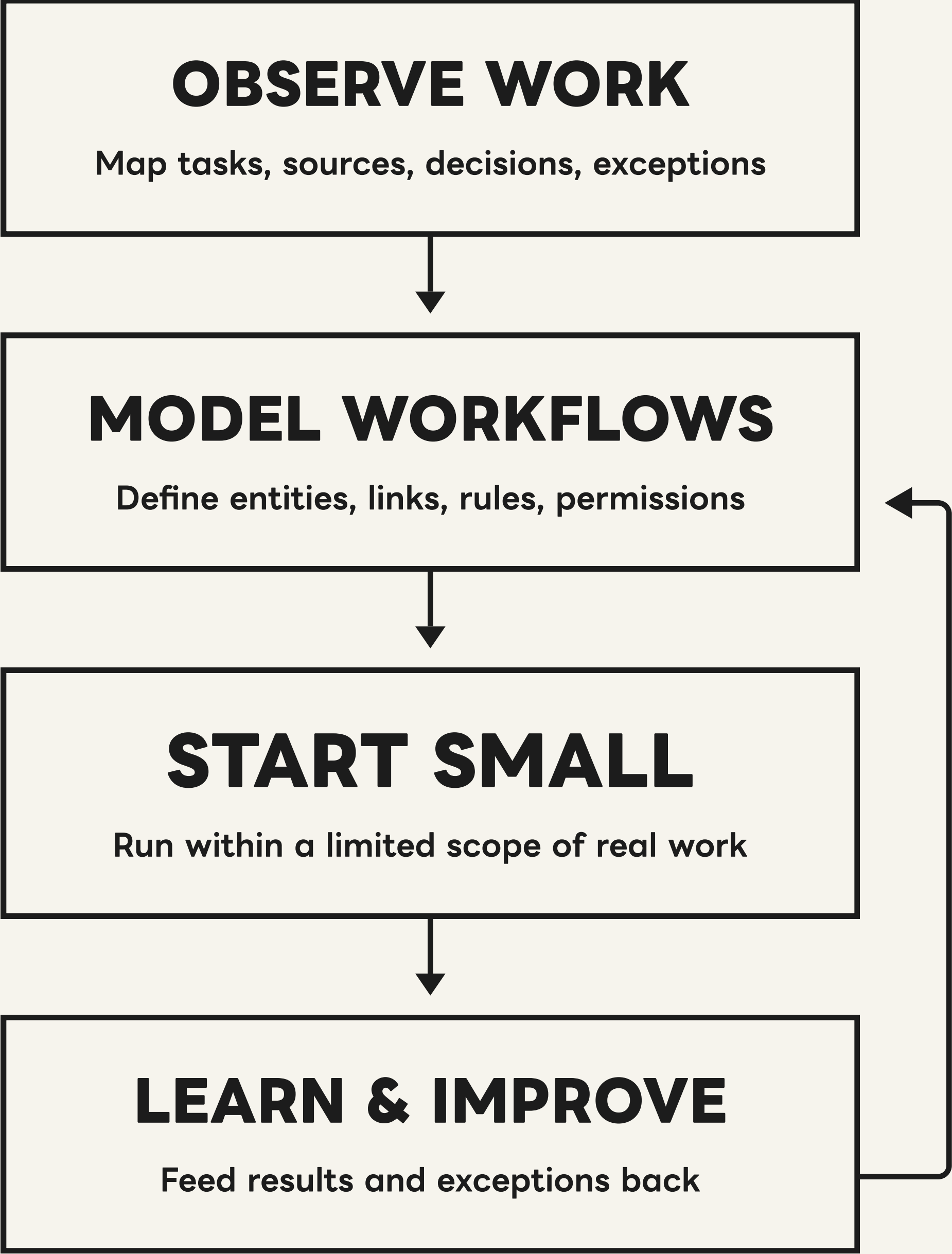


# Start on the ground. Build from real work.

Every organization, every person, and every day's work is different. We believe there is no single answer that fits every workplace.

We first understand your workflows and the value you deliver to customers. We identify the strengths behind that value and the issues slowing operations down. By experiencing the work firsthand, we uncover unwritten decision criteria and real-world exceptions.

We start with a small live workflow, then test and improve. As we expand step by step, we build systems people actually use—systems that keep delivering results.

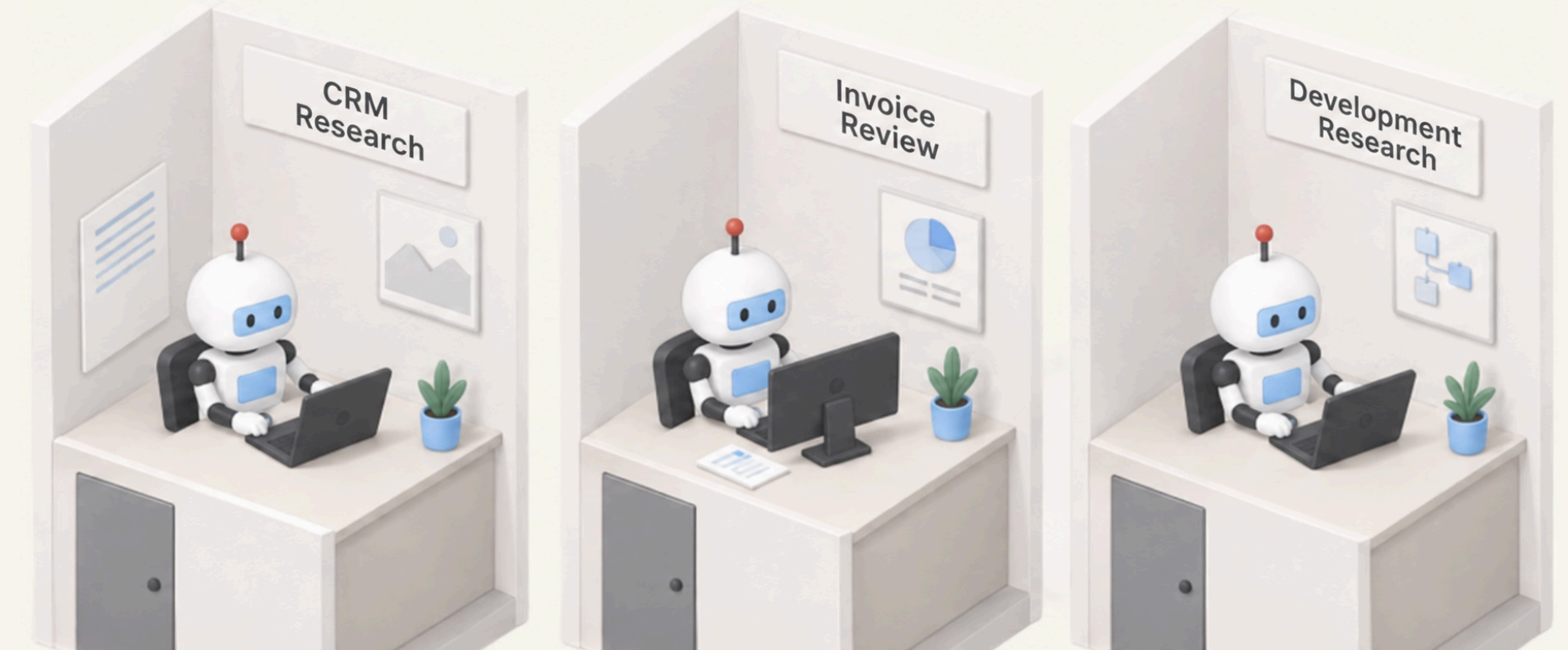


# Build a safe cloud environment for AI

We build shared cloud infrastructure so your organization can manage the environment and rules that AI needs to work.

Context, permissions, skills, approval points, and runtime environments are managed in one place. People and AI work from the same information and rules, reducing reliance on individuals and making operations consistent.

Workflows are defined in TypeScript, so changes can be reviewed and tracked as operations evolve. Each AI run gets an isolated environment with only the permissions it needs. Human approval for critical actions and execution logs keep work fast and safe.



Why Kijitra

WHY KIJITRA

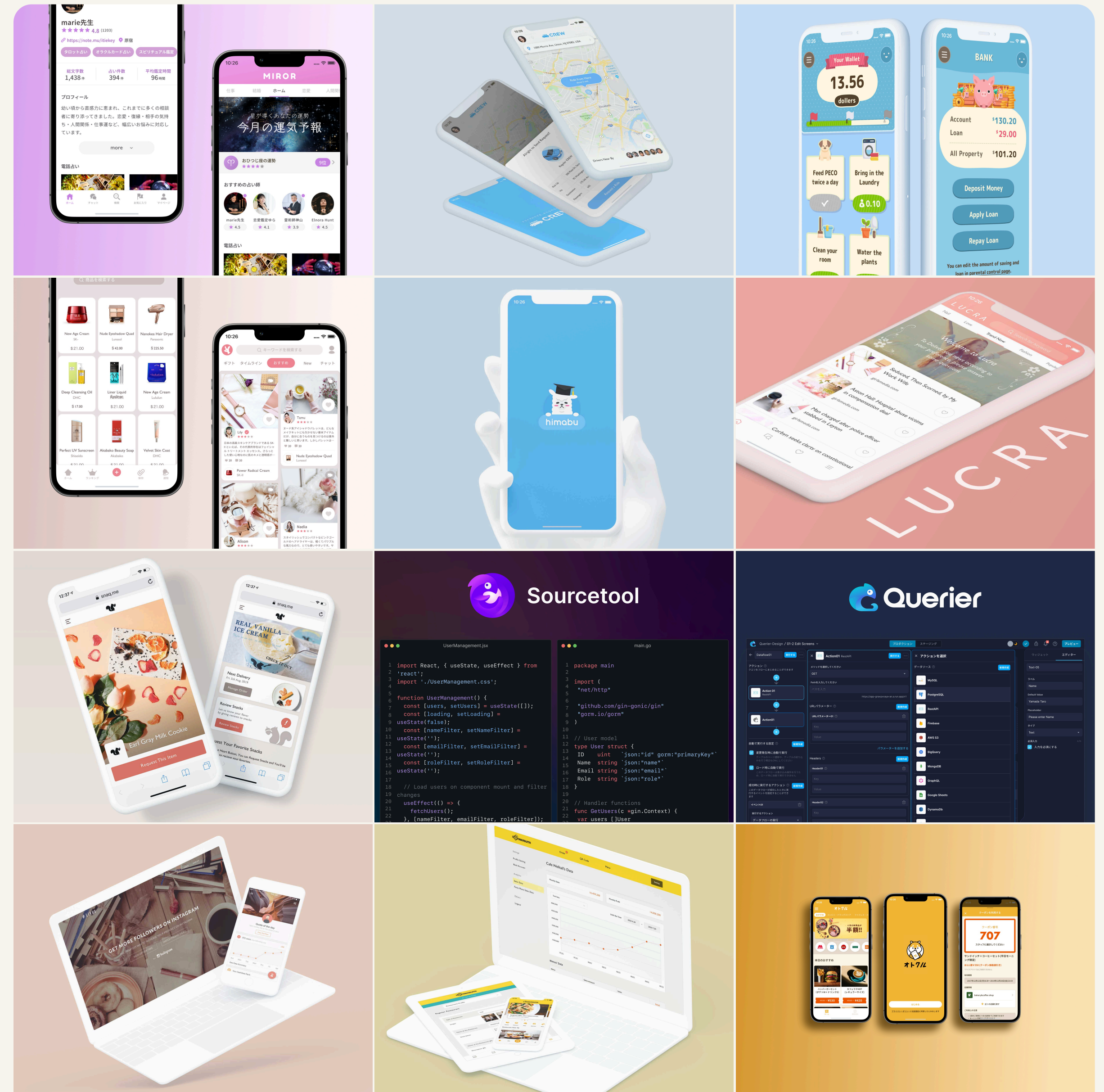
# We've always built systems

Our work has gone beyond UI design. We embed ourselves in businesses and teams, share their goals, and take on the roles needed to achieve them.

Our focus has been on systems that accelerate validation: design systems that improve quality and development efficiency, and collaborative processes that connect design with implementation. We build foundations for teams to keep delivering results.

Our belief is simple: turning hypotheses into reality quickly, and testing and learning more often, improves the odds of business success. That principle remains, while AI has transformed how we put it into practice.

We rethink entire workflows and design systems that keep improving. This experience drives our passion for AI-led operations and closed loops that make business growth repeatable.



Selected work by our founder, including work before Kijitra's founding

**Why We Do This**

WHY WE DO THIS

# **A world where real value gets the recognition it deserves**

Ideas, technology, time, thought, and experience.

We want to bring the world closer to one where true value  
reaches the people who need it and is rewarded by the market.

# **Let's talk.**

## **New to tech? You're welcome here.**

**Especially!**

- 1. You want to bring a business to market—fast**
- 2. You have an idea, but no in-house development team**
- 3. You're looking for an agile technology team**
- 4. Something in this deck resonates with you**

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