

AI operation design

Embed AI-led workflows in your organization

[Introducing Kijitra's proposed AIX]

Contents

01	Introduction
02	A new operating model for AI
03	Use cases
04	Implementation flow
05	Company profile

01

Introduction

The challenges of improving work, and what is changing in the AI era.

Do these challenges sound familiar?

You do not know where AI fits

You want to improve operations,
but it is unclear how AI should
enter the work.

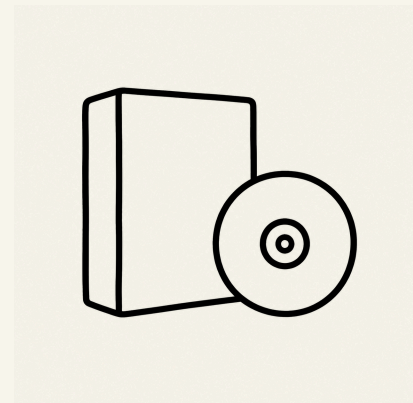
Existing tools do not fit the work

Tools help in places, but people
still bridge the gaps between
real workflows.

AI adoption is moving faster than teams can organize

There is pressure to begin, but it
is hard to decide where to start.

Business improvement solutions have evolved



1

Packaged software

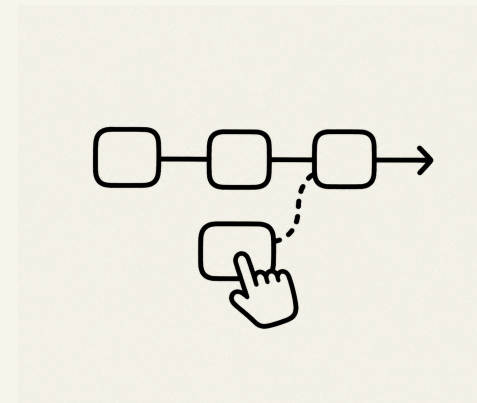
- Buy an existing product
- Use fixed functions in fixed ways



2

Custom software

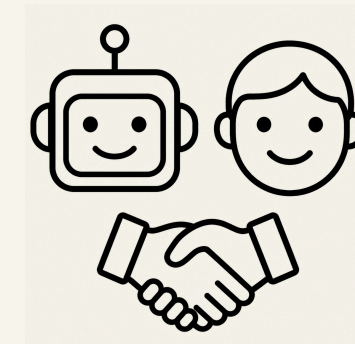
- Outsource a system built for your needs
- High flexibility
- Higher development cost



3

Low-code / no-code tools

- Build systems without writing code
- Useful for non-engineers
- Still limited by available blocks



4

AI-native operations

Both speed and freedom.
Design operations around your work, and keep improving them.

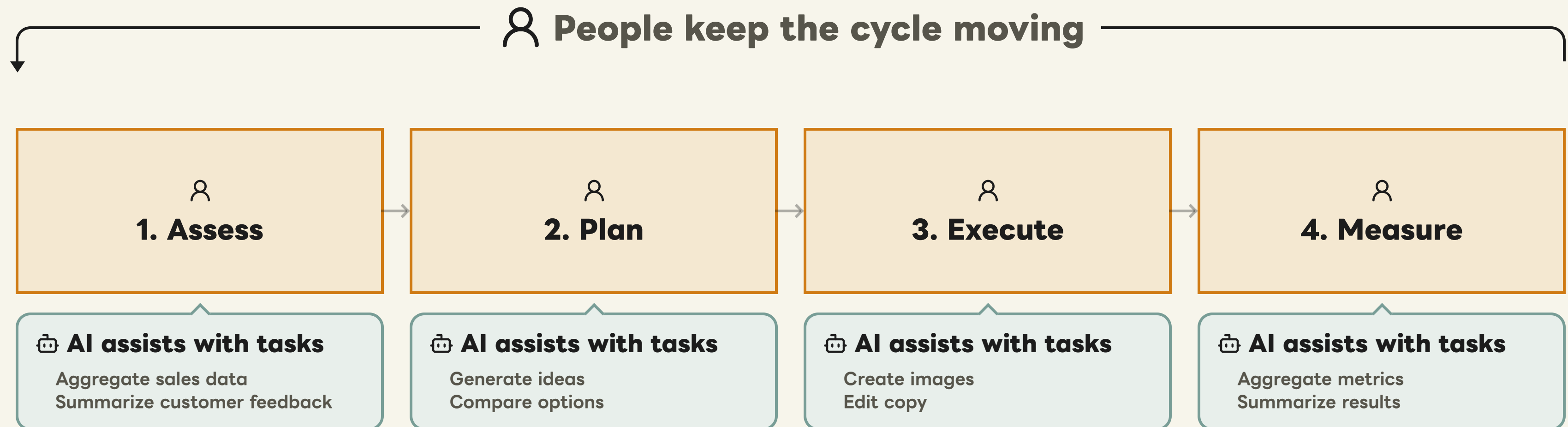
02

A new operating model for AI

AI supervises the workflow, while people focus on the decisions that matter.

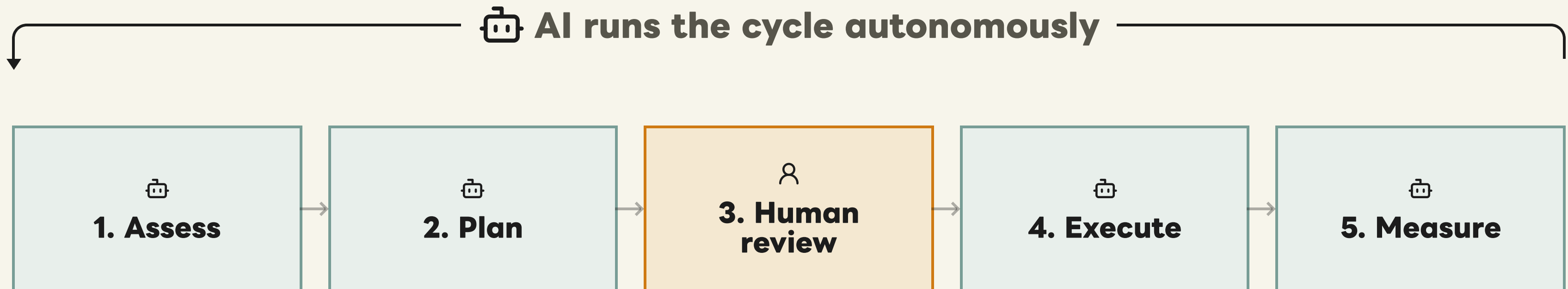
Typical AI use is still human-led

AI helps with individual tasks, but people still connect the whole workflow.



In AI operations, AI drives the work cycle

AI follows the context and moves work forward, while people focus on direction, budget, brand, and other important decisions.



AI moves the work forward, and people make the calls



I joined the meeting and created the minutes.



Next, I will organize the tasks to do.



@ikeda I created the tasks and sorted priorities. Please review for gaps.

OK. Keep the current priority order and proceed.

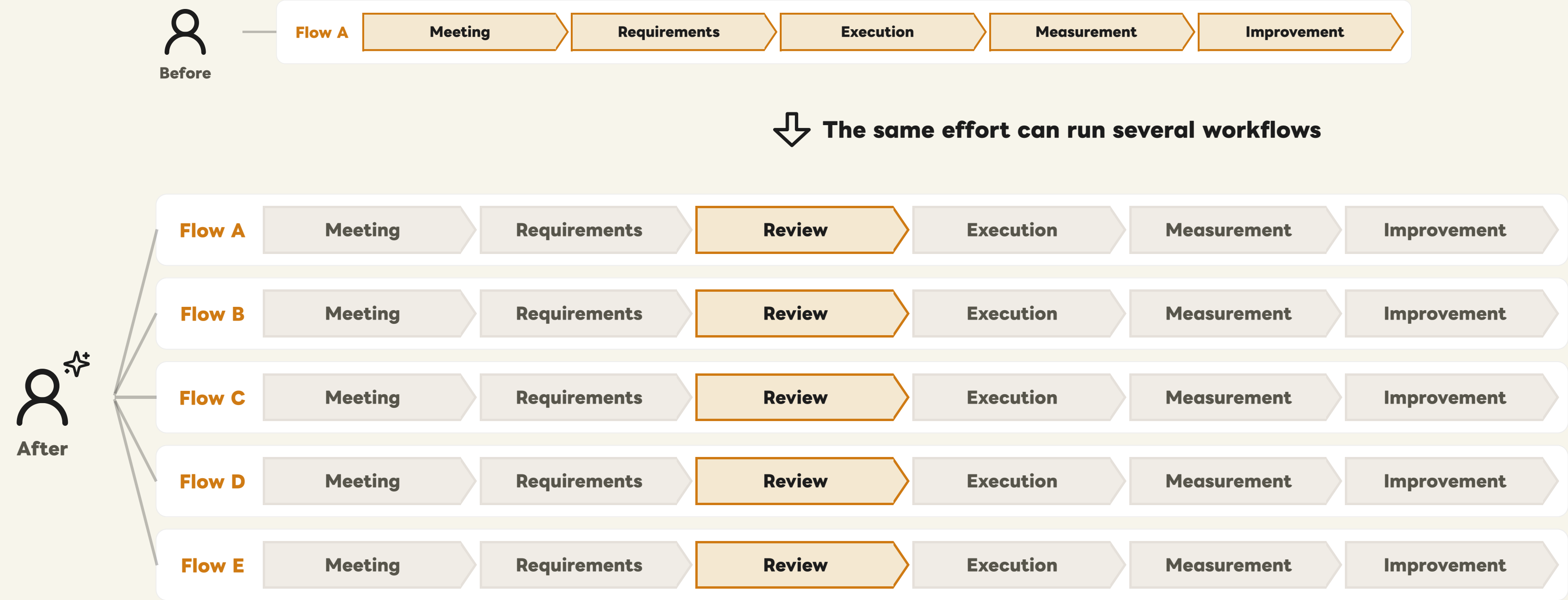


Confirmed approval. I will start working on the tasks.



Working through the tasks...

One person can run more workflows



More work, faster cycles, better quality

Faster

Less waiting time from decision to execution.

Less manual work

AI handles organizing, transcribing, drafting, and review preparation.

Better quality

Work runs with consistent procedures and decision criteria.



Toward a different level of productivity as a company

Step-change productivity becomes a competitive edge

A system that lets you try more initiatives, improve faster, and keep delivering high-quality outcomes raises company productivity and directly strengthens competitiveness.

03

Use cases

Concrete examples of work that can be redesigned as AI operations.

Many kinds of work can become AI operations

Field knowledge management

Turn reports and materials into reusable knowledge for the next project

App development operations

Connect meetings, issues, implementation, and release preparation

Sales preparation

Prepare hypotheses, questions, and next confirmations

Hiring operations

Organize candidates, interview preparation, and evaluation notes

Customer support

Classify inquiries, draft answers, and update FAQs

Meeting operations

Manage minutes, decisions, follow-ups, and execution tasks

Contract review

Structure review points and risks to support decisions

Market research

Turn findings into hypotheses, insights, and execution tasks

Internal knowledge management

Keep scattered knowledge updated and reusable

Development review

Prepare issues, PRs, and review viewpoints as one flow

Construction field knowledge management

Before

- Knowledge from each field site stays in someone's memory
- Finding past project materials takes time
- The same mistakes and omissions repeat



「We have to ask someone every time we need to know what happened on a previous site.」



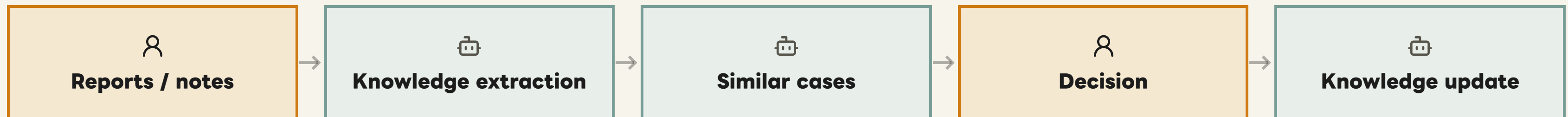
With AI operations

- Daily reports, meeting notes, and photos are organized automatically
- Teams can quickly check similar projects and cautions
- Field knowledge becomes a reusable company asset



「We can immediately check what happened in a similar field project.」

Workflow after AI operations



iOS app development from meetings to release

Before

- Meeting decisions take time to become development tasks
- Waiting time appears around issues, PRs, and reviews
- Business intent and implementation drift apart



「What we decided in the meeting often stalls before it reaches development.」



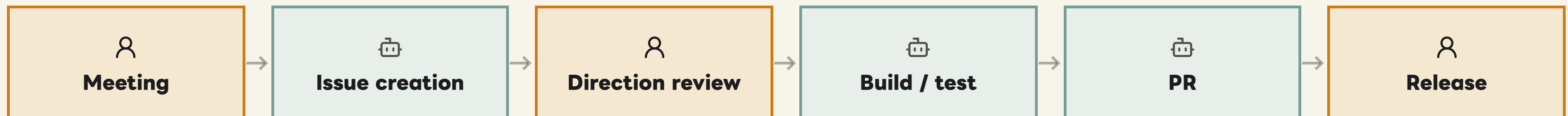
With AI operations

- Meeting notes become issues and plans
- People review decisions while AI implements
- PR and release prep connect as one flow



「Meeting decisions already flow into development.」

Workflow after AI operations



AI sales coaching from review to practice

Before

- Deal review depends on senior members' availability
- Junior members cannot always get enough feedback
- Good sales patterns stay inside individuals



「I want feedback, but it is hard to ask senior members for time every time.」



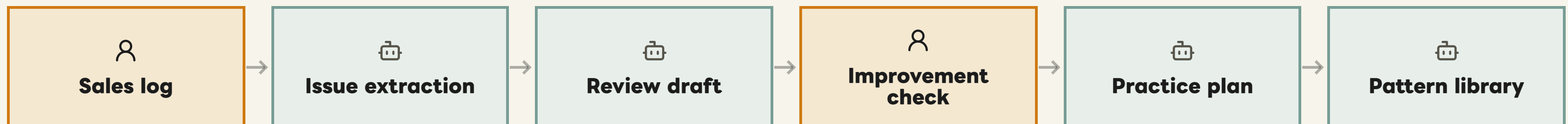
With AI operations

- AI extracts improvement points from sales logs
- Team members can receive review close to a senior perspective anytime
- Good conversation patterns become reusable team knowledge



「Right after a meeting, I can see what to improve and what to try next.」

Workflow after AI operations

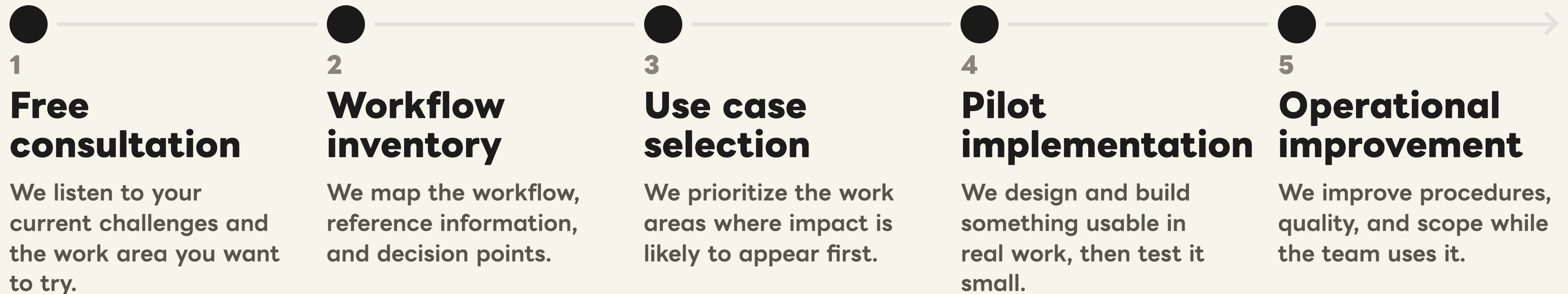


04

Implementation flow

Start small, then expand from the workflows where results are visible.

Implementation steps



05

Company profile

About Kijitra.

Company profile

Company	Kijitra, Inc.
Representative	Taiki Ikeda
Address	7F Ichigo Tenjin North Building, 4-6-28 Tenjin, Chuo-ku, Fukuoka, Japan
Founded	July 21, 2026
Business	Business validation and improvement support using AI-driven development
URL	https://kijitra.com/

**Let's talk about AI operations.
Start with a free consultation or
workflow diagnosis.**

- 1. Improve operations**
- 2. Build tools that fit your work**
- 3. Move ahead with AI**

t.ikeda@kijitra.com